



USAID / RCI Regional Workshop Building Regional ICT Competitiveness

Zlatan Mulabegović
President of Managing Board

Sofia, 20.10.2010 godine
RCI - Regional Workshop

- What we are
- Members BAIT-a
- Organization
- Objectives
 - Promotion the achievements of local ICT
 - ICT Agency
 - The adoption of local law
 - Collaboration with academic community

Bosnia and Herzegovina:

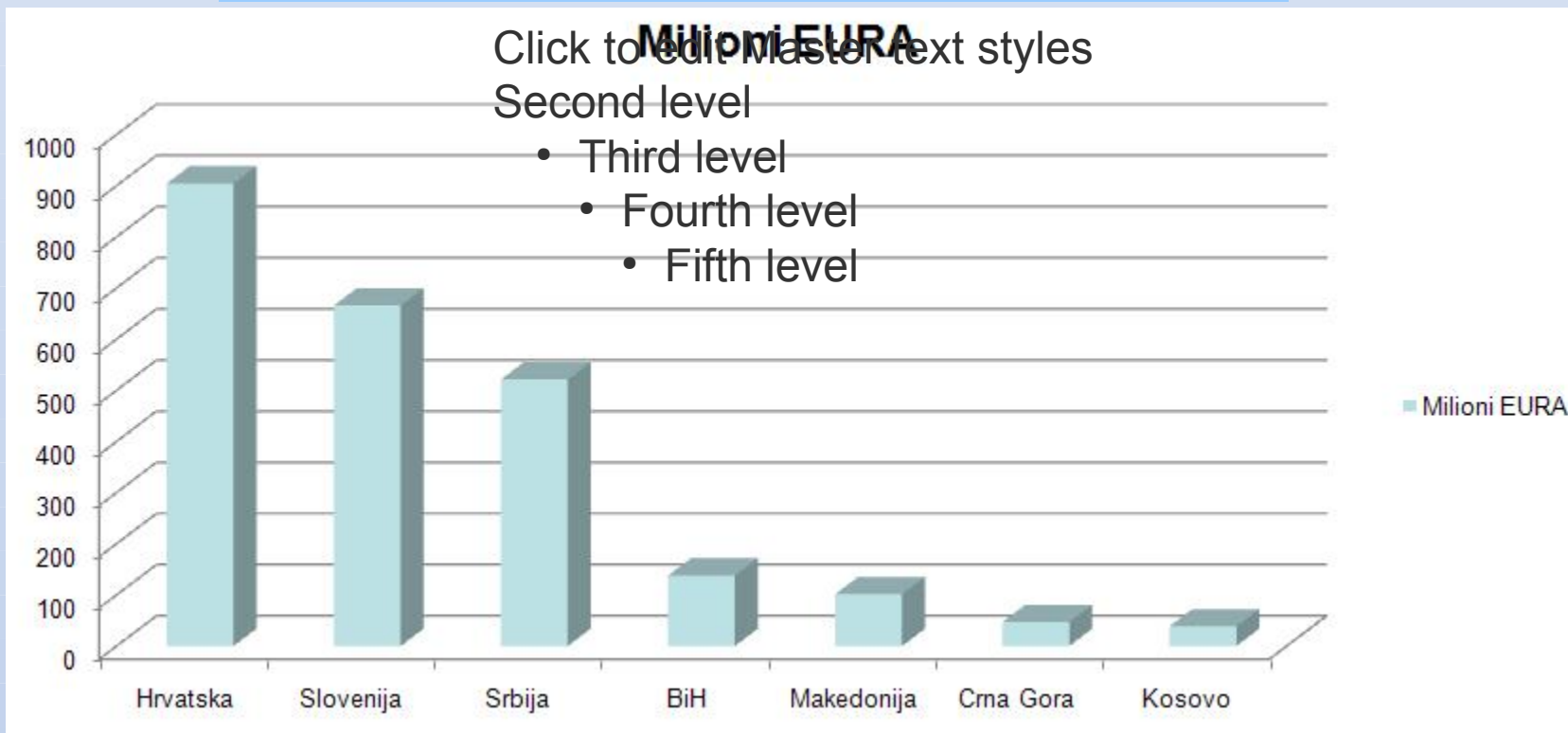
- § 3,9 inhabitants
- § GDP in 2008, 18,5 billion US\$.
- § GDP per capita 4.625 US\$.

- § Global Competitiveness Survey includes 133 countries worldwide
- § GCI Report for 2009.-2010. Bosnia and Herzegovina is ranking 109.
- § Serbia ranking 93., Croatia 72., Montenegro 62., Macedonia 84.

- § Macroeconomic stability 69., Primary education 75.

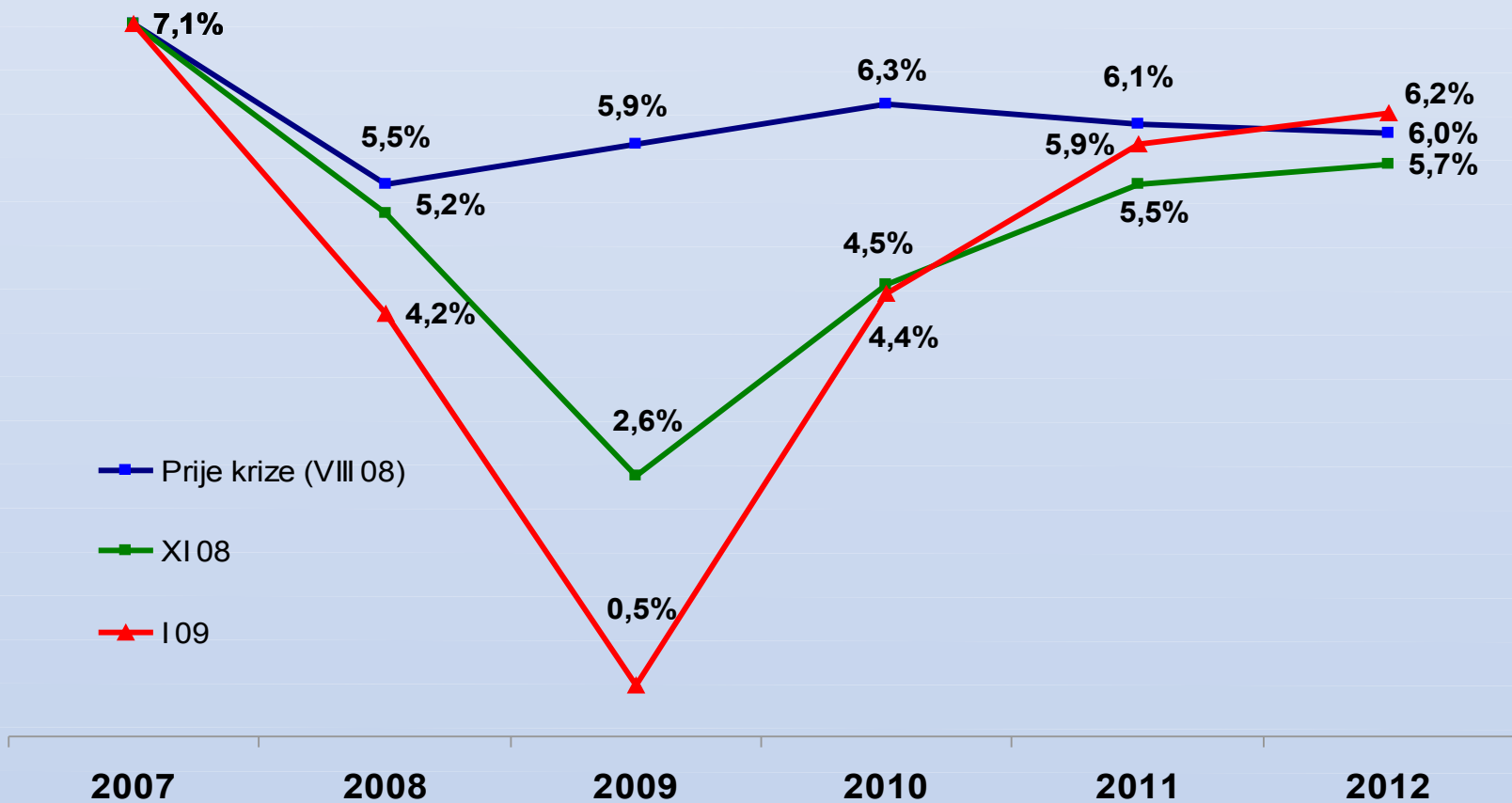
Croatia	Slovenia	Serbia	B&H	Macedonia	Montenegro	Kosovo
904,4	665,7	521,2	148	101,5	46,7	38,5

IDC Adriatics 2008



Sofia, 20.10.2010 godine
RCI - Regional Workshop

IT Market Adriatic region



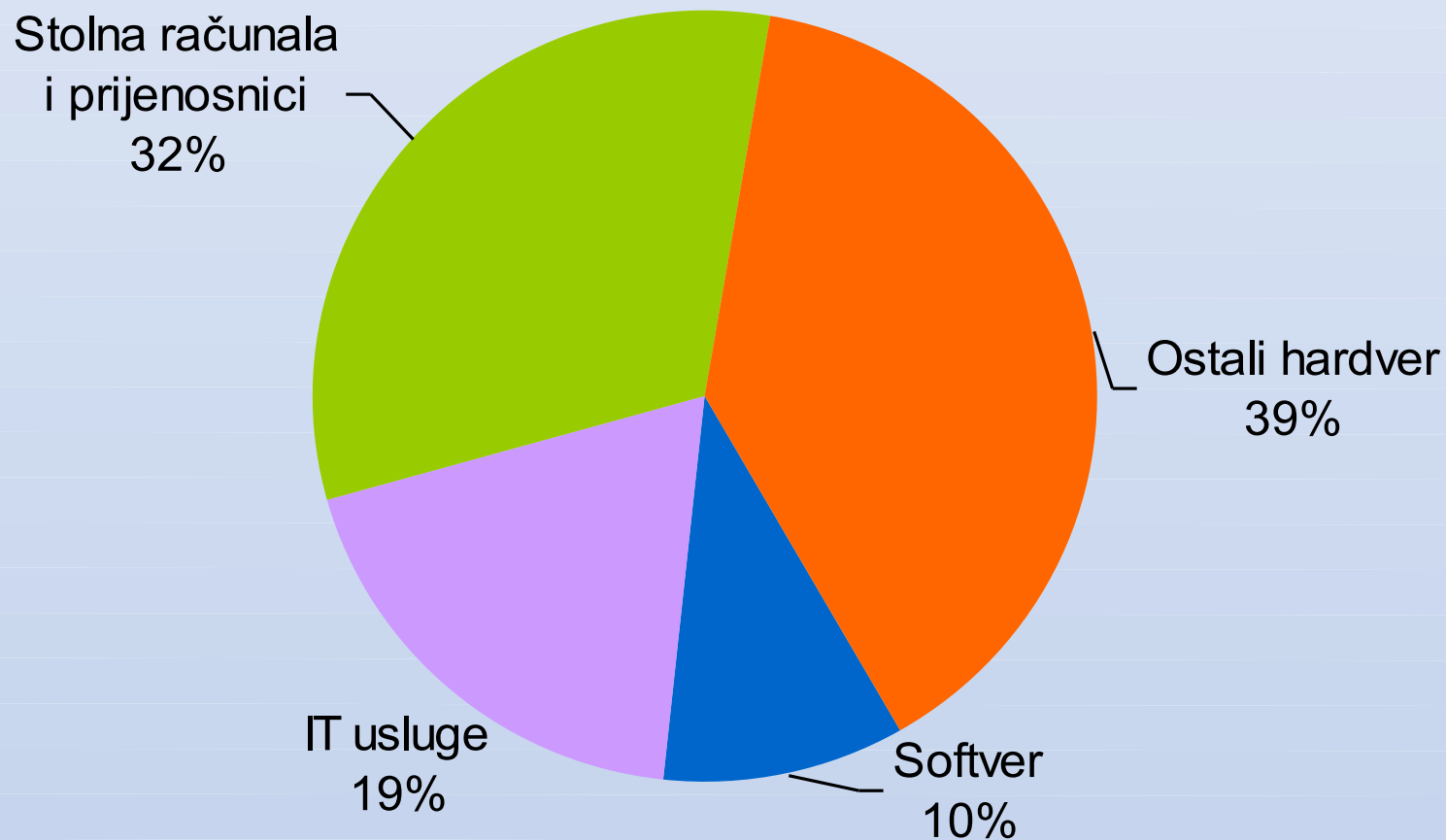
Sofia, 20.10.2010 godine
 RCI - Regional Workshop"

USD

BAM

Hardver	157	210
Softver	21	28
IT usluge	42	56
Ukupni IT	219	293

Sofia, 20.10.2010 godine
RCI - Regional Workshop



Sofia, 20.10.2010 godine
RCI - Regional Workshop

Market growth in percentage

Hardver	12,5%	5,2%
Softver	9,6%	2,4%
IT usluge	21,5%	13,6%
Ukupni IT	13,7%	6,4%

Sofia, 20.10.2010 godine
RCI - Regional Workshop

⇒ IT Services ,fastest growing
segment

13.6%

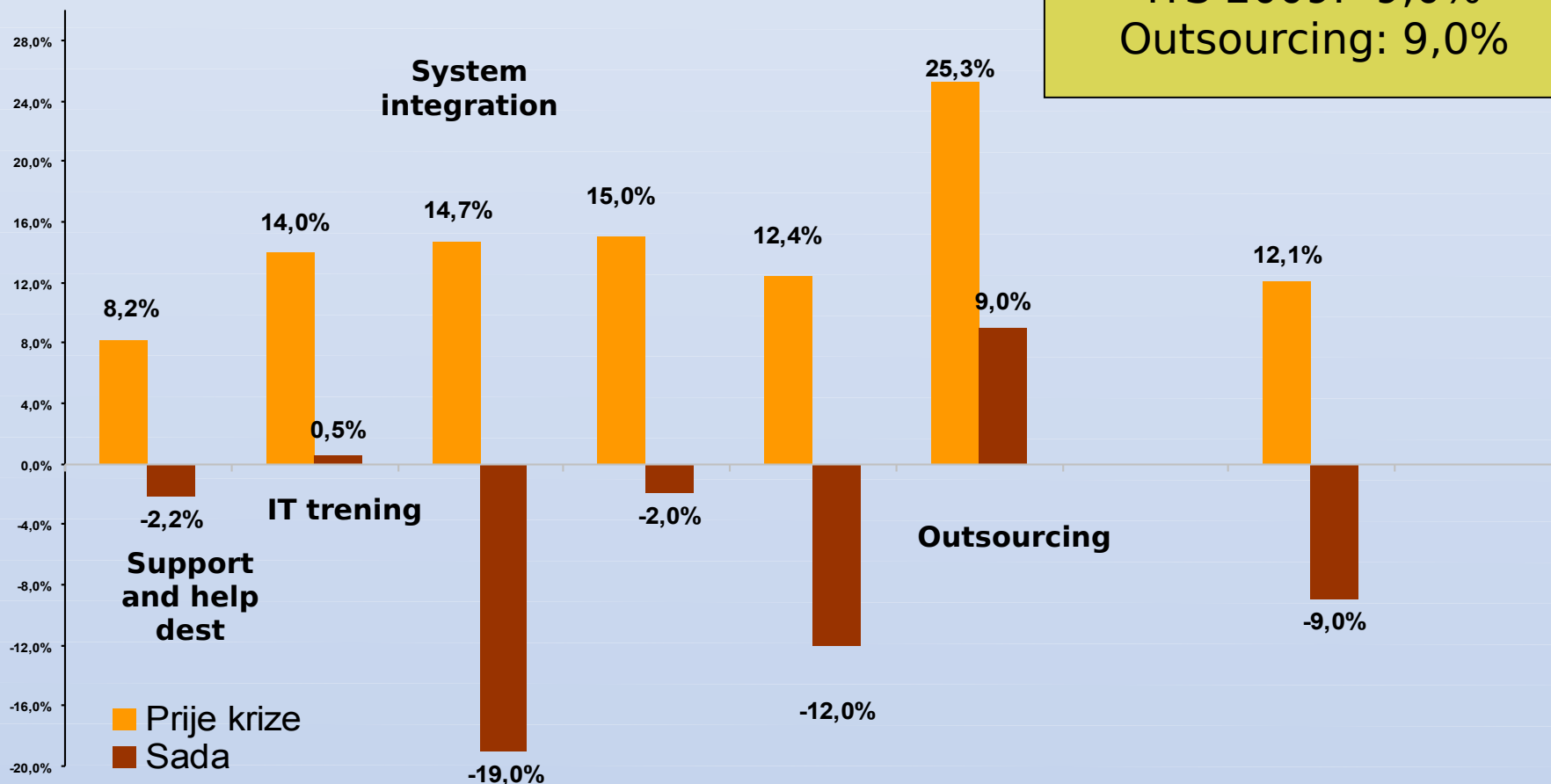
- Local companies => growing
7,6%
- Foreign companies=> rast
24.0%

Sofia, 20.10.2010 godine
RCI - Regional Workshop"

• (Ericsson, Siemens, Oracle, King

IT Market in 2009

ITS 2009: -9,0%
Outsourcing: 9,0%



Sofia, 20.10.2010 godine
RCI - Regional Workshop

Less than 20 percent have ERP

Digital divide – in IT market

On one hand, telecom, financial organizations, government and public enterprises and other organizations in the country.



Sofia, 20.10.2010 godine
RCI - Regional Workshop"