

RCI - IT B2B COMPANY PROFILE

ALEKSANDAR PALACE HOTEL – SKOPJE, MACEDONIA, APRIL 7 & 8, 2010

COMPANY NAME: LANCOM COMPUTERS

WEBSITE: WWW.LANCOM.COM.MK

LIST OF THE MAIN PRODUCTS AND SERVICES THAT YOUR COMPANY IS OFFERING: [LIST MAXIMUM 5]

1. *DELL HARDWARE (SERVERS, STORAGE, PC, LAPTOPS)*
2. *SUN ORACLE HARDWARE (SERVERS, STORAGE, TAPE LIBRARY)*
3. *SOFTWARE (MICROSOFT, ORACLE, AVG, SYMANTEC)*
4. *ALLIED TELESIS NETWORK INFRASTRUCTURE*
5. *ICT SUPPORT AND PROFESSIONAL SERVICES*

LIST OF THE MAIN PRODUCTS AND SERVICES THAT YOU WANT TO OBTAIN OR PARTNER ON: [LIST MAXIMUM 5]

1. *SOFTWARE PRODUCTS*
2. *HARDWARE PRODUCTS*
- 3.
- 4.
- 5.

LIST OF SECTORS THAT YOU ARE MOST INTERESTED TO MEET COMPANIES DOING BUSINESS IN: [FOR EXAMPLE, GOVERNMENT, REGULATORY AGENCIES, FINANCIAL, HARDWARE, SOFTWARE, MANUFACTURING, CONSTRUCTION, ACADEMIA, TRADE, TELECOMMUNICATIONS, MEDIA, AGROBUSINESS, TOURISM, PHARMA/HEALTH, ETC.]

1. *FINANCIAL*
2. *TELECOMMUNICATIONS*
3. *PHARMA/HEALTH*
4. *GOVERNMENT*
5. *MANUFACTURING.*

INTERESTED IN MEETING A COMPANY FROM WHICH COUNTRY(IES): [LIST COUNTRY OR COUNTRIES]

1. *MACEDONIA*
2. *KOSOVO*
3. *ALBANIA*
4. *SERBIA*
5. *CROATIA*

LIST ANY SPECIFIC PROJECTS THAT YOU WOULD LIKE TO MEET COMPANIES ABOUT: [LIST MAXIMUM 5]

1. *DATACENTERS CONSOLIDATION*
2. *VIRTUALIZATION PROJECTS*
3. *INFRASTRUCTURE PROJECTS*

CONTACT PERSON(S): (PERSON WHO WILL ATTEND THE MEETING IN SKOPJE, AND PERSON WHO WILL SERVE AS LIAISON, IF DIFFERENT.): [NAME, E-MAIL, MOBILE PHONE NUMBER]

PERSONS ATTENDING:

1. *IGOR KITANOVSKI, IGOR@LANCOM.COM.MK; + 389 70 235 230*
2. *ELENA STEFANOVSKA, ELENAS@LANCOM.COM.MK; + 389 70 246135*



Thank you for completing the form. Please send it back to B2B@crimsoncapital.org. You will be contacted to initiate the business matchmaking process according to the interests you have specified above.